

FLEETCOR 2022 Year In Review

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Source: FLEETCOR

FLEETCOR is closing out a strong 2022 thanks to a team of more than 10,000 associates worldwide committed to driving growth, innovation, and a culture of inclusion that resulted in <u>Fortune 1000 and Forbes Global 2000</u> recognition for the sixth straight year. Building on this <u>record-breaking year of financial performance</u>, FLEETCOR is well positioned heading into 2023.

Deals

FLEETCOR completed acquisitions in 2022 that strengthened two of its fastest growing business units, Lodging and Corpay. Q1 saw the purchase of airline software company <u>Levarti</u>, enhancing FLEETCOR's services that automate passenger disruptions, followed by the acquisition of <u>Roomex</u>, which expanded its workforce lodging business in the UK and German markets.

The Corpay business was bolstered by the acquisition of UK-based Global Reach Group, reinforcing its position as a global leader in non-bank cross-border payments. On the domestic payables side of the business, FLEETCOR acquired Accruality, helping power its accounts payable automation software capabilities.

FLEETCOR also landed a new agreement with <u>ExxonMobil</u> to provide brand-wide acceptance of its fuel cards at more than 12,000 Exxon and Mobil stations, while also extending its agreement to operate <u>BP's commercial fleet card program</u> across more than 6,500 North America locations.

ΕV

FLEETCOR strengthened its presence in the global electric vehicle (EV) space by <u>naming Tom Rowlands</u> its first managing director of electric vehicle solutions. In this role, Tom will lead the charge to expand the company's EV fleet presence worldwide. Tom took part in World EV Day along side the event's creator Ade Thomas as well as the EV Summit in Oxford, England.

In addition, FLEETCOR enhanced its EV capabilities with the <u>acquisition of Plugsurfing and an investment in Zap-Map</u>. The new assets allow FLEETCOR to help fleet clients make the transition to EV, while also opening up new customer segments. These deals followed <u>investments</u> in Motorq, a leading connected-car data and analytics company in North America, and Mina, a UK-based digital recharging software platform.

Recognition

FLEETCOR's investment in its company culture was demonstrated by being certified by The Best Practices Institute as a 2022 Most Loved Workplace. Based in large part on an employee survey, the certification celebrates companies that promote a culture based on respect and values.

In November, Georgia Trend magazine named FLEETCOR CEO & Chairman Ron Clarke among <u>Georgia's Most Influential Leaders</u>, noting his transformation of a regional fleet card operator into an S&P 500 global corporate payments leader serving hundreds of thousands of customers in more than 100 countries. FLEETCOR Chief Information Officer Scott duFour was also <u>named a Top 10 Technology Professional</u> by the OnCon Icon Awards.

In other regions, FLEETCOR UK earned recognition for its employee mental health support, <u>winning a Gold Award</u> in the Workplace Wellbeing Index by the mental health charity Mind. FLEETCOR UK trains all managers in mental health and provides special training to 20 employees to become Mental Health First Aiders. And, our brand in Brazil, Sem Parar ("Non-Stop") recently won two awards including "Best Toll Tag" in a customer vote.

Communication

In November, the inaugural episode of <u>FLEETCOR News Brief</u>, a quarterly three-to-four-minute video highlighting key acquisitions, investments, corporate moves, awards, recognitions, and other happenings impacting our financial performance, aired globally. FLEETCOR News Brief can be found along with press releases, media coverage, and a blog in the new company online newsroom. FLEETCOR also welcomes you to join the other 150,000 LinkedIn followers to stay updated on the latest happenings at FLEETCOR.